



環球水泥

Universal Cement Corporation

2022 Q1 Institutional Investor Conference

- Profile
- Summary on Operation of 2021
- Summary on Operation of Q1, 2022
- Prospect on Operation of 2022

Disclaimer : Financial information 2021 and Q1, 2022 disclosed in this report has been reviewed and audited by external auditor and published on Mar. 28 and May 10, 2022 respectively.

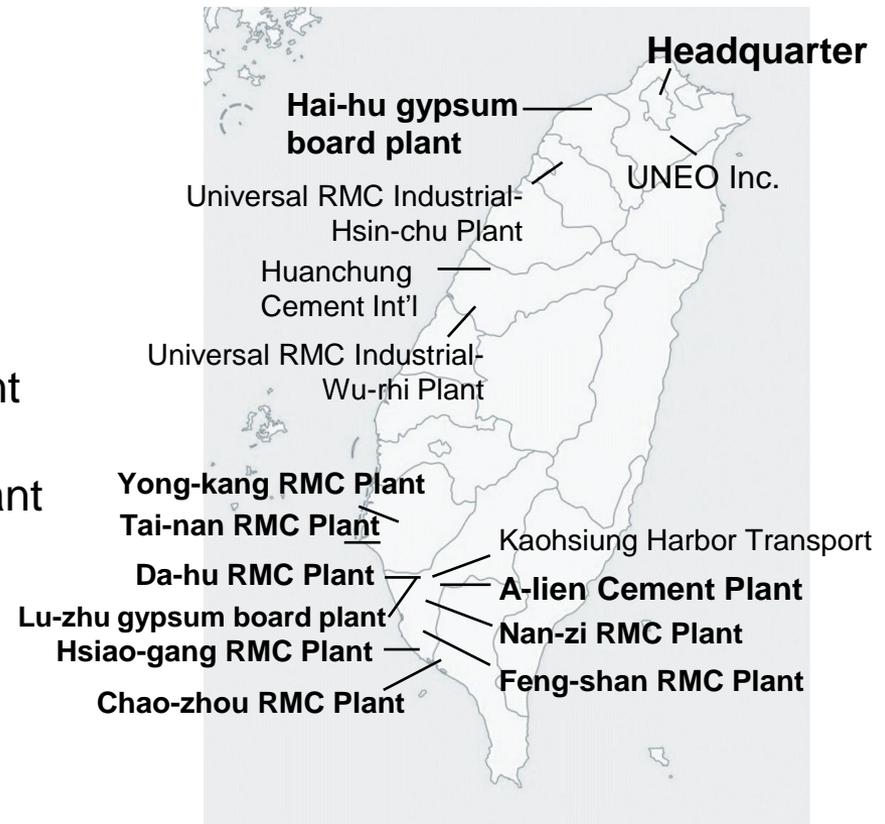
Profile



- Universal Cement Corporation
- Office address : 10F., No.125, Sec. 2, Nan-king E. Rd., Taipei, Taiwan
- Website : www.ucctw.com
- Publicly listed on TWSE
- Code : 1104
- Paid-in Capital : NTD 6.5 Billion
- Market Value : NTD 14 Billion (2022/3/31)
- Number of employee : 400

■ Chronicle :

- 1960 | Establishment of the Company
- 1963 | Erection of first integrated cement plant
- 1971 | Publicly listed on TWSE
- 1988 | Erection of first ready-mix concrete plant
- 1991 | Erection of first gypsum board plant
- 2012 | Establishment of subsidiary
UNEQ Inc.



Consolidated Financial Performance for 2021

- Consolidated revenue **NT\$6.08 Billion**, representing growth of **12%** comparing to same period last year, operating profit ratio of **12%**, mainly attributing to the steady growth of sales of various sectors of building material.
- Non-operating profit **NT\$530 Million** representing decrease of **34%** comparing to same period last year, mainly due to decrease of dividend income from Liu-ho Mechanic and other investment.
- Net profit after tax **NT\$1.114 Billion** representing decrease of **12%** comparing to same period last year, **EPS NT\$1.66**.

NT\$ in million	2021	2020	YOY(%)
Operating Income	6,079	5,426	12%
Gross Profit from Operation	1,132	907	25%
Operation Profit	710	493	44%
Non-operating income	530	805	-34%
Net profit before tax	1,240	1,298	-4%
Net profit after tax	1,114	1,260	-12%
EPS (in NT\$)	1.66	1.91	-13%
Assets	25,097	24,103	4%
Liabilities	5,712	5,318	7%
Equity	19,385	18,785	3%

Consolidated Financial Ratio, 2021



環球水泥

Item	2021	2020	YOY(%)
Gross Margin (%)	19%	17%	2%
Operating Margin (%)	12%	9%	3%
Net Profit after Tax (%)	18%	23%	-5%
Earnings per Share (NTD\$)	1.66	1.91	-13%
Net Value per Share(NTD\$)	29.43	28.54	3%
Return on Equity (%)	6%	7%	-1%
Return on Asset (%)	5%	5%	-
Current Ratio (%)	118%	116%	2%
Debt Ratio (%)	23%	22%	1%

Consolidated Financial Performance for Q1, 2022



環球水泥

- Consolidated revenue **NT\$1.532 Billion**, representing growth of **6%** comparing to same period last year, operating profit ratio of **11%**, mainly attributing to the steady growth of sales of various sectors of building material.
- Non-operating profit **NT\$400 Million** representing increase of **242%** comparing to same period last year, mainly due to acquisition of equity in Tainan Concrete Industrial Corporation and trigger the recognition of gain as the target is now recognized as a subsidiary instead of a affiliated enterprise under equity method.
- Net profit after tax **NT\$538 Million** representing increase of **127%** comparing to same period last year, **EPS NT\$0.82**.

NT\$ in million	Q1, 2022	Q1, 201	YOY%
Operating Income	1,532	1,440	6%
Gross Profit from Operation	292	251	16%
Operation Profit	172	142	21%
Non-operating income	400	117	242%
Net profit before tax	572	259	121%
Net profit after tax	538	237	127%
EPS (in NT\$)	0.82	0.35	134%
Assets	26,624	24,215	10%
Liabilities	5,871	5,196	13%
Equity	20,753	19,019	9%

Consolidated Financial Ratio, Q1, 2022



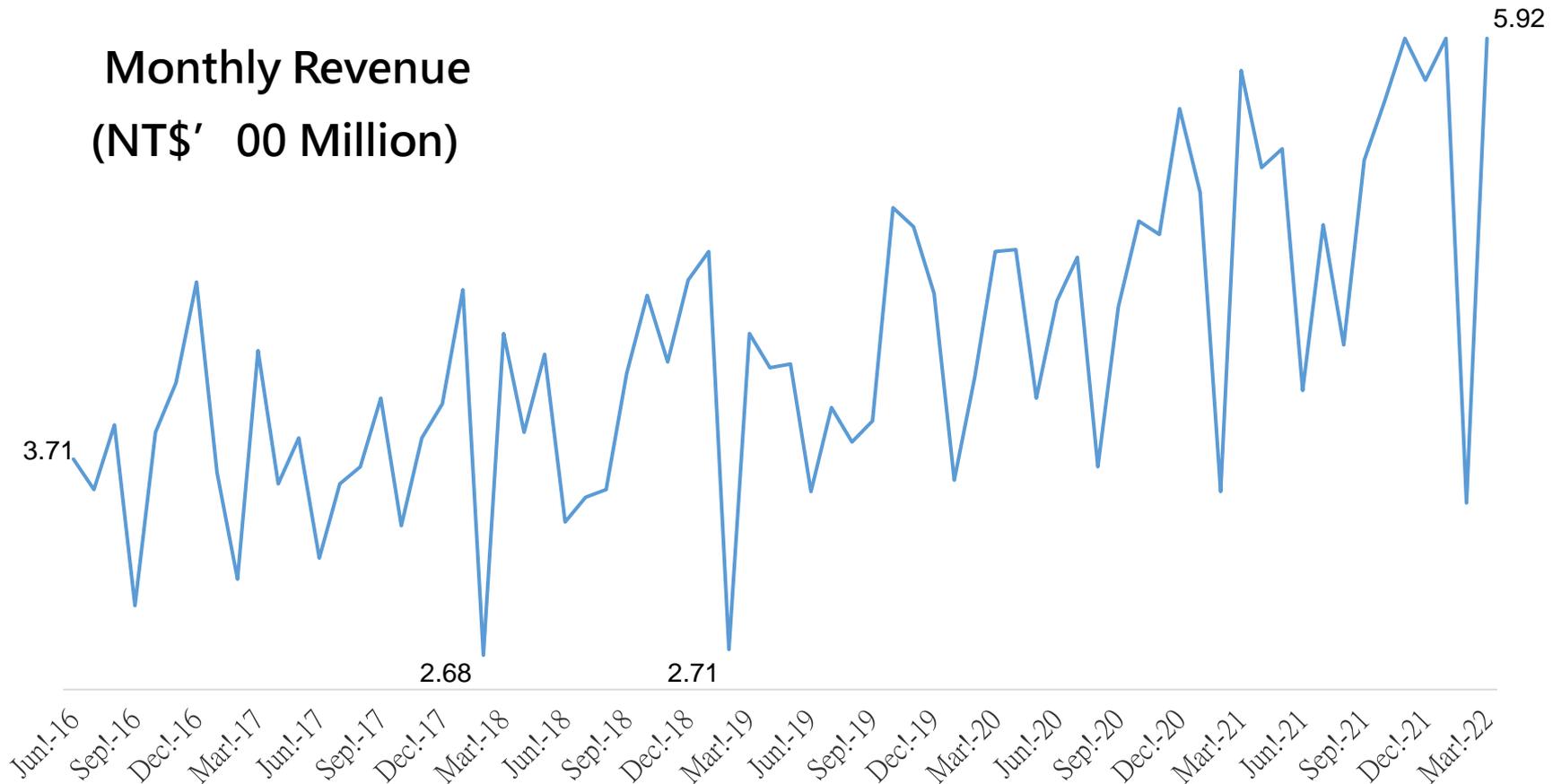
環球水泥

Item	Q1, 2022	Q1, 2021	YOY(%)
Gross Margin (%)	19%	17%	2%
Operating Margin (%)	11%	10%	1%
Net Profit after Tax (%)	35%	16%	19%
Earnings per Share (NTD\$)	0.82	0.35	134%
Net Value per Share(NTD\$)	31.00	28.89	7%
Return on Equity (%)	3%	1%	2%
Return on Asset (%)	2%	1%	1%
Current Ratio (%)	123%	119%	4%
Debt Ratio (%)	22%	21%	1%



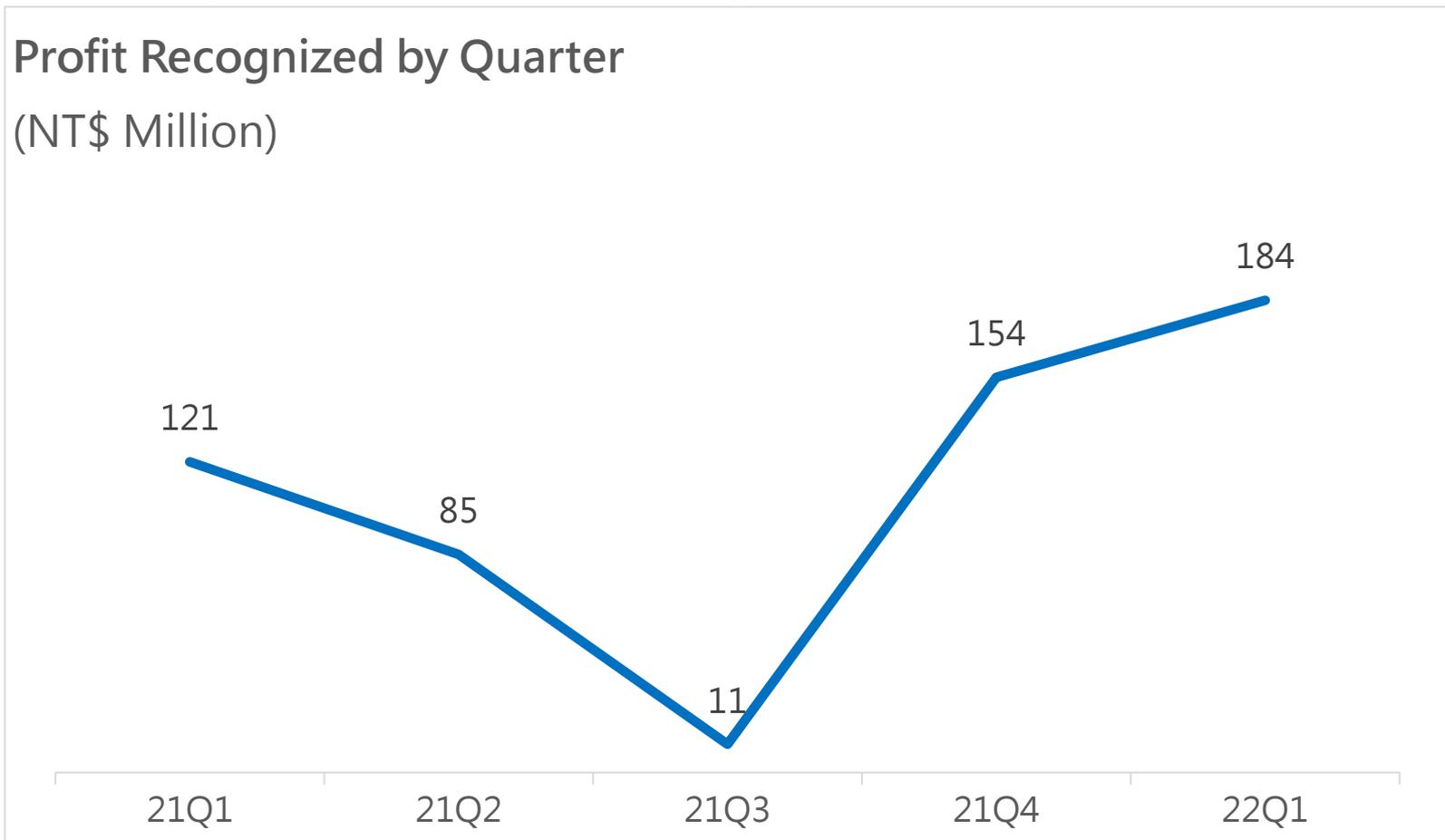
Monthly Revenue Trend

■ Q1, 2022 Revenue reached ten year high.



Recognition of investment income from Liu-ho Machinery

- Profit has increase in Q1, 2022 due to the ease on the raise of raw material price and raise of sales price



Distribution of Dividend

- The Board of Directors meeting, held on Mar. 28, 2022 has resolved to distribute a cash dividend of **NTD\$1 per share**.
- Around 60% of the profit has been distributed, while the yielding rate remains at 5%.

Item	2018	2019	2020	2021
EPS	1.62	1.74	1.91	1.66
Dividend	1.0	1.0	1.1	1.0

Item	Public listed Company in Taiwan	UCC
Yielding Rate	2.56%	5.09%
PER	14.94	12.78
PBR	2.38	0.75

*Updated on Dec. 31, 2021

Revenue and Sales Performance 2021 by Sector



環球水泥

Consolidated Revenue			
Sector (NT\$ Mil)	2021	2020	YOY%
RMC	3,972	3,370	18%
Cement	1,285	1,299	-1%
Gypsum Board	787	742	6%
Other	35	14	145%
Total	6,079	5,426	12%

Consolidate Sales Volume			
Sector	2021	2020	YOY%
RMC('000 M³)	1,819	1,729	5%
Cement ('000 T)	528	546	-3%
Gypsum Board ('000 M²)	14,832	13,849	7%

Revenue and Sales Performance Q1, 2022 by Sector

Consolidated Revenue			
Sector (NT\$ Mil)	Q1, 2022	Q1, 2021	YOY%
RMC	1,026	918	12%
Cement	291	328	-12%
Gypsum Board	205	187	9%
Other	10	7	55%
Total	1,532	1,440	6%

Consolidate Sales Volume			
Sector	Q1, 2022	Q1, 2021	YOY%
RMC ('000 M³)	452	434	4%
Cement ('000 T)	107	139	-23%
Gypsum Board ('000 M²)	3,582	3,613	-1%

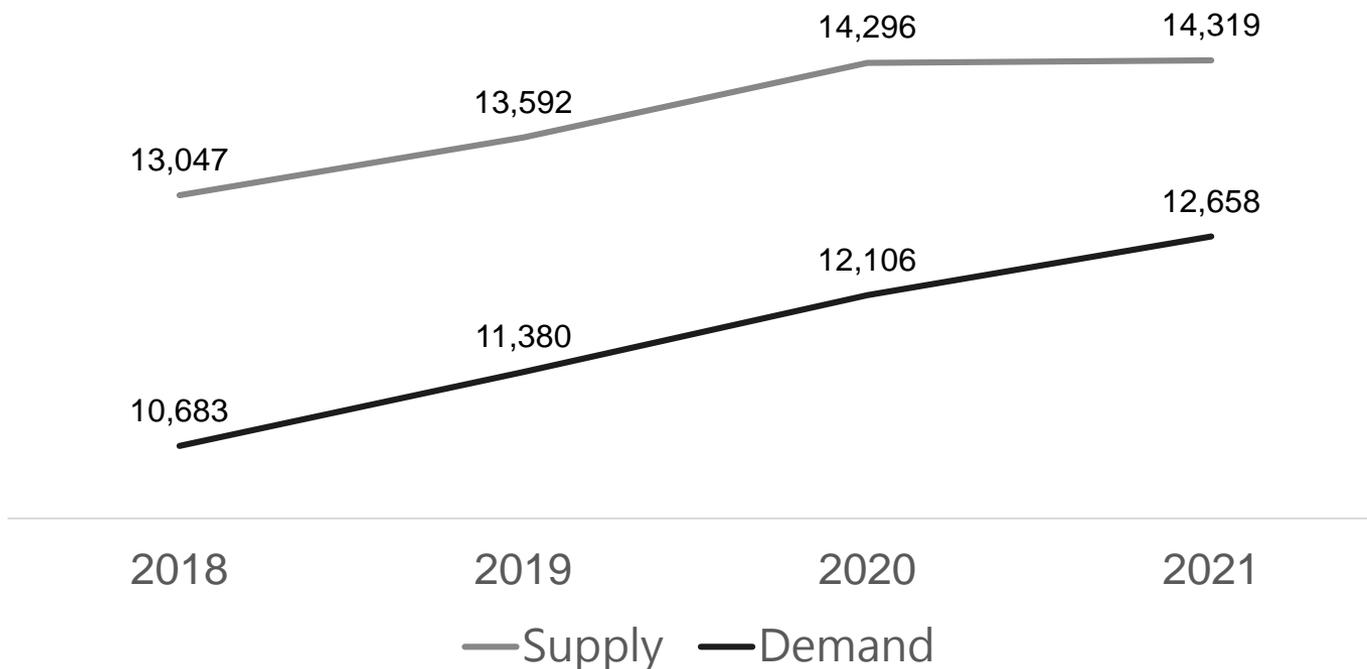
Cement Sector : Profitable Steadily



環球水泥

- Demand for cement in domestic market grows steadily at rate of 5%.
- The goal of our cement sector remains to meet the demand for our product to achieve a steady profit.

Supply and Demand in Domestic Market ('000 T)

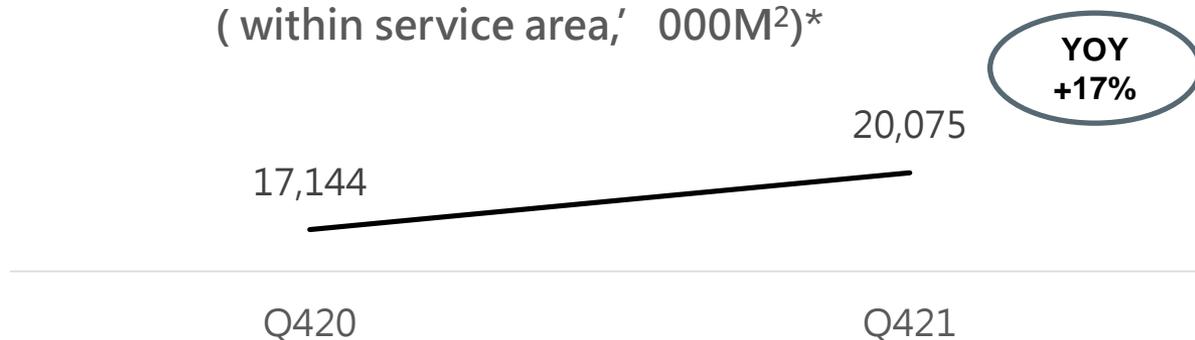


Ready-mixed Concrete : Securing more projects

- Despite the impact of pandemic on local market, building permit issued, in terms of area of the floor, has grown 17% in 2021 comparing to 2020.
- As of Apr. 2022, the total volume to be supplied is 2.63million M³.
- Our RMC Team in Hsin-Chu region aims at securing commercial projects such as AI Smart Park and 2-nm Plant by TSMC.
- Our RMC Team in Taichung region aims at securing mega projects, Entertainment and Shopping Center in HSR Station and International Convention Center.
- Our RMC Team in Tainan, Kaohsiung and Ping-tung region aims at residential projects and major infrastructures as Senior Citizen Hospital by NCKU and Kao-hsiung Metro.

Floor areas of building permit issued

(within service area, ' 000M²)*



*Service Area :
Hsin-Chu, Taichung, Tainan, Kao-hsiung, Pint-tung.

RMC Sector – Sales by region

Area	Sales	Volume to be supplied
Hsin-chu	5%	7%
Taichung	10%	11%
Tainan	41%	39%
Kao-hsiung	34%	35%
Ping-tung	10%	8%
Total	100%	100%

*Data for sales is update till 2021, volume to be supplies is updated till Apr. 2022



RMC Sector- by categories of project 2021

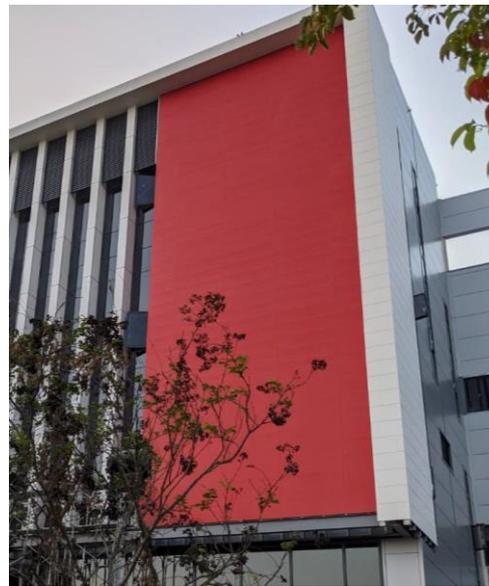
Category Region	Residential	Industrial & Commercial	Civil Engineering	Infrastructure	Total
Hsin-chu	38%	61%	1%	0%	100%
Taichung	65%	25%	2%	8%	100%
Tainan	43%	14%	3%	40%	100%
Kao-hsiung	64%	17%	1%	18%	100%
Ping-tung	88%	5%	3%	4%	100%

Building Material Sector : Diversified Application of Gypsum Board

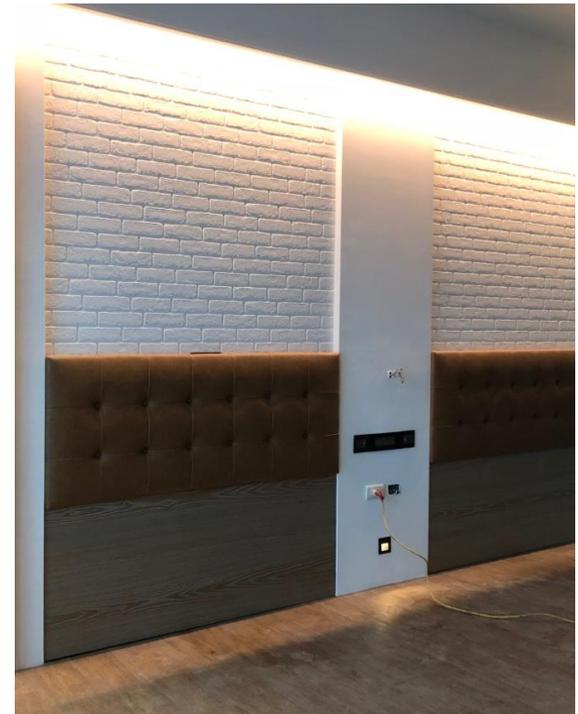
- Continuous effort in improving the performance of water-proof, fire-proof, thermal-insulation, noise-insulation and easy to install.
- By incorporating the Wall-panel system with Nichiha Fiber Cement Board, we developed diversified pre-fabrication solution that can be used for indoor decoration, wall panel, roof and floor and reduce the number of working hours and workforce and maintain consistent quality of work.
- Continuous promotion of reward for recycled gypsum board with a 100% reuse rate.



Batching Tower, UCC



Rhi-Yang Technology



Tao-hsi Hotel

Building Material Sector - by Project Type



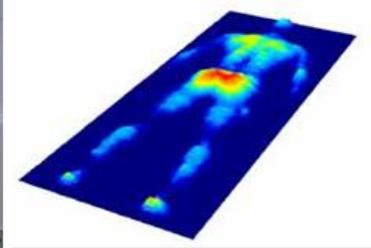
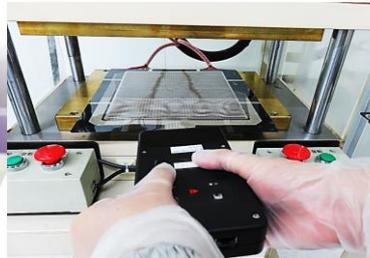
Project Type	Percentage
Housing	30%
Industrial and Commercial Building	31%
Hotel	13%
Infrastructure	7%
Other	19%
Total	100%

*Updated Apr. 2022

UNEO : Supply of Pressure Sensor

Supply of Pressure Sensor

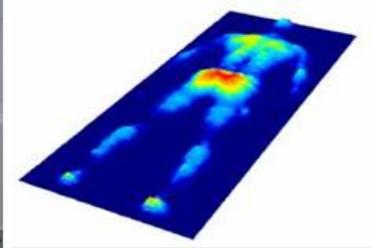
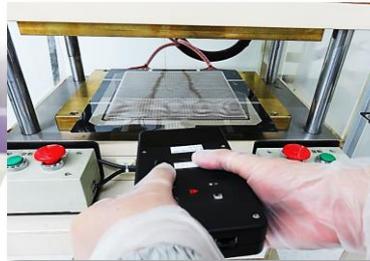
- In collaboration with internationally renowned manufacturer of Smart Medical Monitoring Product to supply components for medical beds.
- In collaboration with major touch IC developers for next generation touch writing pad and supply both domestically and abroad.
- In collaboration with manufacturers of stylus to supply comprehensive choices of components.
- In collaboration with international major manufacturers to develop next generation smart door with touching pad.



UNEO : Pressure Sensor System

Provide complete solution of Pressure Sensor System

- Provide high-precision pressure sensor system for these industries,
 - Semiconductor
 - Panel
 - Precision manufacturing
- In collaboration with renowned international warehouse management system developer to accomplish intelligent Logistics.
- In collaboration with manufacturers of stylus to expand market applications.



Outlook 2022-Cautiously Optimistic

- COVID-19 has limited impact on the operation of the Company in 2021, and we will keep monitoring the influence in the future.
- With Taiwan government's continuous promotion of Foresight Project, the growth in public infrastructure is foreseeable. Demand for commercial building is expected to increase significantly due to the return of oversea Taiwanese business, foreign investment and relocation of farming land and factories. Residential building is expected to face increasing demand as a result of newly established factories in the vicinity. In light of factors above along with promotion of Urban Renewal Plan for Unsafe and old building, the overall sales is expected to see a growth.
- The new production line of Lu-zhu Gypsum Board plant and second production line from Da-hu RMC plant will be ready to contribute its production capacity in Q3, 2022.